

Message Text

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PAGE 01 STATE 096680
ORIGIN EB-08

INFO OCT-01 EA-10 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 /034 R

DRAFTED BY EB/OA:MHSTYLES
APPROVED BY EB/OA:MHSTYLES
CAB:JHORNEMAN
EA/J:DBROWN

-----022532 142331Z /64

O 142247Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO IMMEDIATE

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E.O. 11652: N/A

TAGS: EAIR, JA

SUBJECT: CIVAIR: NWA AND PAN AM AIR FARES

REF: STATE 93128

1. ON APRIL 14, CAB APPROVED NWA LOW AIR FARES. AS
FOLLOW-UP TO AIDE MEMOIRE IN REFTEL (WE ASSUME IT HAS
BEEN DELIVERED), REQUEST EMBASSY SBND NOTE ALONG FOLLOWING
LINES TO FOREIGN MINISTRY:

(PARA) " THE USCAB ON APRIL 14 ANNOUNCED THAT IT WOULD
PERMIT NORTHWEST AIRLINES' NEW "ORIENT EXPRESS" FARES TO
GO INTO EFFECT. THE NEW FARES, APPLICABLE BETWEEN
SEATTLE/PORTLAND AND TOKYO/OSAKA, WOULD REDUCE ECONOMY
AND FIRST-CLASS FARES 33-39 PERCENT, EXCURSION FARES
39-45 PERCENT, AND MILITARY FARES 14-22 PERCENT. IN
ADDITION, THE GROUP 40 FARE WOULD ALSO BE REDUCED.

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PAGE 02 STATE 096680

(PARA) THE UNITED STATES GOVERNMENT ENTHUSIASTICALLY
SUPPORTS THE NEW LOWER FARES AND, AS INDICATED IN EMBASSY'S
AIDE MEMOIRE OF (DATE) URGES THE JAPANESE
AUTHORITIES APPROVE THEM PROMPTLY. ONE OF THE MAJOR
AVIATION GOALS OF THIS GOVERNMENT IS TO LOWER THE COSTS OF

AIR TRAVEL SO THAT MORE PEOPLE CAN ENJOY ITS BENEFITS, AND TO INCREASE BUSINESS OPPORTUNITIES FOR EFFICIENT AND INNOVATIVE AIRLINES. WE BELIEVE LOWER RATES IN THE PACIFIC WOULD GENERATE ADDITIONAL AIR COMMERCE AND BE IN THE INTEREST OF TRAVELERS, THE AIRLINES, AND THE GENERAL PUBLIC. THE UNITED STATES ALSO URGES THAT JAPAN RECONSIDER ITS DISAPPROVAL OF THE PAN AMERICAN BUDGET FARES WHICH WE BELIEVE ARE IN THE PUBLIC INTEREST OF BOTH JAPAN AND THE UNITED STATES.

(PARA) IF THE GOVERNMENT OF JAPAN BELIEVES THAT FURTHER CONSULTATIONS ARE REQUIRED BEFORE IT CAN APPROVE THESE LOW FARE PROPOSALS, THE UNITED STATES IS PREPARED TO HOLD SUCH CONSULTATIONS."

2. NWA HAS REPORTED GOJ HAS OR IS ABOUT TO SERVE NOTICE OF DISSATISFACTION WITH NWA TARIFF. WE BELIEVE, HOWEVER, US NOTE COULD BE SENT WITHOUT REFERENCE TO THIS NOTICE.

CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR FARES, AIR ROUTES
Control Number: n/a
Copy: SINGLE
Draft Date: 14 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
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ISecure: 1
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Litigation History:
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